

Press release

Paris, France, 25 March 2021

Jean-François Penciolelli joins Inetum as Executive Vice-President and Head of Public Sector and Healthcare.

Jean-François Penciolelli, expert in IT management, sales development and strategic consulting for over 25 years, has been appointed as Executive Vice-President and Head of the Public Sector and Healthcare Division at Inetum. This appointment affirms the IT services company's intention to develop and consolidate its existing business in the public sector and healthcare amidst the Covid-19 pandemic that has accelerated teleworking practices and paperless services to citizens.

Expert in digital solutions for organizations

Jean-François Penciolelli initially joined Inetum (Gfi at the time) in 2015 with over 25 years of experience in IT management, sales development and strategic consulting behind him. Having since got a public sector and healthcare sales team of the ground at Salesforce France and in Europe as Vice President and Country Manager, Jean-François Penciolelli is now back at Inetum where he will be reporting directly to the group's CEO Vincent Rouaix.

His extensive professional experience includes 9 years at *Assistance Publique des Hôpitaux de Paris* (Paris Public Hospitals), as well as La Française des Jeux, Oracle, Accenture and General Electric. Jean-François Penciolelli is a top-notch manager whose appointment will drive Inetum's ambition in the Public Sector and Healthcare.

Stepping up Inetum's presence in the Public Sector and Healthcare

Inetum's past and present business activities, own solutions, and partner software developers make it a key stakeholder in the Public Sector and Healthcare with more than 40 years of service to public and healthcare organizations. The IT services company wants to develop its activities in local communities and public healthcare and social-welfare establishments in France as well as abroad, getting as close as possible to its clients, given that the group today operates in 26 countries.

As a pivotal player in the era following digital transformation of the public sector, Inetum is gathering momentum with its Positive digital flow, and intends to enable public sector and healthcare organizations to harness their digital flow and turn it into an opportunity amidst the current Covid-19 pandemic. Beyond that, Inetum helps them to continue adapting to new challenges and needs in order to develop new usages.

About Inetum, Positive digital flow:

Inetum is an agile IT services company that provides digital services and solutions, and a global group that helps companies and institutions to get the most out of digital flow. In a context of perpetual movement, where needs and usages are constantly being reinvented, the Inetum group is committed

towards all these players to innovate, continue to adapt, and stay ahead. With its multi-expert profile, Inetum offers its clients a unique combination of proximity, a sectorial organisation, and solutions of industrial quality. Operating in more than 26 countries, the Group has nearly 27,000 employees and in 2019 generated revenues of €2.3 billion (pro forma).

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